JURISDICTION AND ARBITRATION CLAUSES IN THE CONTRACT OF CARRIAGE OF GOODS BY SEA: THE NIGERIAN PRACTICE

BY

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ABSTRACT

In every commercial undertaking, disputes are bound to emerge and identifying in advance as well as putting strong mechanism on how best to resolve those disputes will go a long way in enhancing commercial dealings and provides the much needed certainty. From the perspective of contract of carriage of goods by sea, dispute resolution clauses in a form of jurisdiction and arbitration clauses are normally incorporated into a bill of lading with a view to providing a guideline on how those disputes could be resolved in a more efficient and best way possible. At the moment, with the exception of the New York Convention, 1958, there is no legal regime accepted globally, which is poised at regulating jurisdiction and arbitration clauses in the contract of carriage. This lack of uniformity and integration led to the emergence of various local legislative enactments vis-à-vis hybrid regimes, which open a Pandora Box of problems such as *lis-alibi pendens*, forum shopping, non-recognition and enforcement of foreign judgment or award. It is against this background this research undertakes a voyage to examining the practice in Nigeria pertaining to jurisdiction and arbitration clauses in a contract of carriage of goods governed by a bill of lading with a view to ascertaining whether the Nigerian practice is in tandem with International Best Practice (IBP). In so doing, this research specifically devotes itself with the Nigerian practice towards these clauses albeit taking into consideration the practices in some selected jurisdictions to wit: United States of America (USA); United Kingdom (UK); The European Union (EU); and New Zealand. The rationale behind looking at the practices in those jurisdictions was not for the purpose of making a comparative analysis but with a view to borrowing a leaf on how to adopt an International Best Practice (IBP). In order to carry out the research in an efficient manner, two methodologies were adopted: doctrinal and non-doctrinal. For the former, the research examines some of the relevant legislation as well as some selected judicial authorities dealing with jurisdiction and arbitration clauses in the contract of carriage. For the latter, an unstructured interview was conducted where opinions of the key players in the Nigerian maritime industry were sought concerning the practice of the Nigerian practice. The research findings demonstrate that the Nigerian practice is a far away from an International Best Practice as it has only succeeded in exacerbating the misery of the Nigerian consignee. This is especially when he attempts to enforce a Nigerian judgment or award obtained in breach of either jurisdiction or arbitration clause in a contract of carriage in a foreign country. It further reveals that Nigeria as a party to the New York Convention breaches its treaty obligation to observe and enforce the observance of party autonomy to freely agree on where to arbitrate their disputes. The consequence of this practice left the Nigerian consignee with a barren judgment or award, which bears no fruit thereby forcing him to agree to settle the matter out of court for a very token fee. The research recommends that a more holistic approach should be embraced by adopting new proposed draft legislation, which is in conformity with an International Best Practice. ···· À 1/40 ··» Ü Ü-β ··· 1/4 ··ÞÊ 'ÒÜ ·· ÀÚ 'Ã À ÊÝÁÃ ' 'Ő ' À ' ' ÀÚÎ ÀÈ' ' 'Ã Ë À ·_B·Ø···ù···········ÀÖÀ ½Ø··ÃËÀ······À À . . . À À ÀĐÜ À Û, Û%), . Û . ×Ê . . À° 'ÞÀJ: á '3/4B' À 'ÀÃ À 'ÀÊ '3/4'È/4À 'ÀÖÖ ÀÙ À UÕÀ ÀÙ U-Ö ÀÝ U-B ÀÝU Ã ÝÊU ÖU ÊU O ÀÃ ÆÃ Ê À Æ À ÀÚ À O ""ÊÀ ÀU¼ Ê À À ÀÚ À À ÀÚ À ÀÈ À . 34ܼ ÀÀ ." 'Ù À (IBP) Ü ÀÃ Ê À ¼ . . . À Ê À · ÀÃ À · ·Ã Ê ÀÊ À · · À ·ĐÜ À · · · ½ · · À Ê À "ÀËܸ(EU)" ÜÜÄÈÄܸ(UK)ÂÀÄÄÜ(USA). ÀÂÀÃ ÀÃ ÀÂÀÀ ·ÊÜÈÀ 🚧 ·Õ · ÜÚÊ · ·°À ¾ · · · ÀÃ À ·Ã Ê À ¾ · · À ```ÀÀÀ_Å`` 'ÄÀ°À¾ ¼ '(IBP). ÜÀÃÊÀ ¼ÈÀ 'Ø ' ½ 'Â ' ' À Ê ÀÚ ' À ' ½' À Ê 'Ù ÀÚ ' À À · · · · ØÜ · · · · ÜÀ · '' 3/4 ÀÞ ÀÌ · · · · · · · · · • • • • • • ÀÃ É À 'ÙÀ ÀÏ Ü À À 'ÙÀ À '¾Ê ' À 'ß' ' 'Ú¼ ' ' . . 3/4 ÀÞ À× . Ê À . . Ü" À . . ÀÚ À À .ÕÀ À `` ÀÅÊ `` À À `` 'À À `` 'Þ1¼ `` '`Þ1ÀÚ-ÊÀ 'Ü1/4ÀÈ '` ' $\label{eq:control_problem} \begin{picture}(1,0) \put(0,0){\line(0,0){100}} \put(0,0){\line(0,0){10$ "ÜÀÃ ÊÀ 1/4"

APPROVAL PAGE

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DECLARATION

I hereby declare that this dissertation is the result of my own investigations, except where otherwise stated. I also declare that it has not been previously or concurrently submitted as a whole for any other degrees at IIUM or other institutions.

Awwal Ilyas Magashi

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LIST OF ABBREVIATION

AA Arbitration Act

ALL NLR All Nigerian Law Report
AJA Admiralty Jurisdiction Act

AMLA American Maritime Law Association

BLA Bills of Lading Act
BL Bills of Lading

BIMCO Baltic and International Maritime Council

CA Court of Appeal

CMI Comité Maritime International COGSA Carriage of Goods by Sea Act ECJ European Court of Justice

EU European Union

FAA Federal Arbitration Act
FCT Federal Capital Territory
FDI Foreign Direct Investment

FHC Federal High Court

FWLR Federation Weekly Law Report GAFTA Grain and Feed Trade Association

HCCCA Hague Convention on Choice of Court Agreement

HC High Court

IBP International Best Practice
IMB International Maritime Bureau
ILA International Law Association
JCA Justice of the Court of Appeal
JSC Justice of the Supreme Court
LFN Laws of the Federation of Nigeria

LMAA London Mariti o g"Ctdkvtcvqtuø"Cuuqekcvkqp

LMAC London Maritime Arbitration Centre

NBA Nigerian Bar Association NSC Nigerian Shipping Council NWLR Nigerian Weekly Law Report

MAAN Maritime Arbitration Association of Nigeria

MLJ Malaysian Law Journal MSA Merchant Shipping Act

NZ New Zealand

OLSA Ocean Liner Service Agreement SAN Senior Advocate of Nigeria SMC Supreme Military Council

SC Supreme Court

SCMA Singapore Chamber of Maritime Arbitration

UK United Kingdom

UKHL United Kingdom House of Lords

UN United Nations

UNCITRAL United Nation Commissions on International Trade Law

USA United States of America

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The Atlantic Star 1973] 1 Q.B. 364. 382.

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The Front Comor]4229_"3"Nnq{føu"Tgr"5;3."5;50

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Trendtex Trading Corpn v. Creit Suisse [1980] 3 All ER 721.

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UST-Kamenogorsk Hydropower Plant JSC v. AES UST-Kamenogorsk Hydropower Plant LLP]4235_"Xqn0"3"Nnq{føu"Ncy"Tgrqtvu"Rnwu"cv"92.

Utah pizza Service Inc. v. Heigel [1992], F. Supp. 835.

Xgpvwlqn"xθ"Ecorckipg"Htcpeckug"fgnφ"Chtkswg"Qeekfgpvcn"[1949] 19 N.L.R. at 32.

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 $We lex\ AG\ v.\ Rosa\ Maritime\ Ltd\ *Pq0"4+"]4224_"4"Nnq\{fou"Tgr0"924.$

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CHAPTER ONE

INTRODUCTION

1.1 BACKGROUND OF THE RESEARCH

Before the advent of safe and reliable overland trade routes, many ancient societies used the sea to transport goods and materials in far away ports. Inevitably, conflicts and other serious incidents occurred without civilised means of resolving them. A simple misunderstanding could degenerate into violence.

This is evidenced by the fact that contracts of carriage of goods by sea frequently involve an international dimension, either because the parties involved are resident in different countries or because performance of the contract is required in a state other than that in which it was concluded. Many of the standard bill of lading and charterparty forms make express provision for such an eventuality by including clauses specifying a particular forum and choice of law.¹

Foreign Jurisdiction and arbitration clauses are of critical importance to international transactions. It is typically the most crucial issue in a transnational case. Nowhere is this truer than in maritime law, where forum selection is the first and sometimes the only point of contention in international maritime litigation.² It is almost indispensable precondition to achieving orderliness and predictability essential to any international business transaction. Thus, it is not uncommon these days for parties involved in contract of carriage of goods to specify in the contractual agreements a court of a particular country or a *forum arbitri* where they want their

¹ John Wilson, Carriage of Goods by Sea, (London: Pearson Education, 2007), 307.

² Tqdgtv"Hqteg."cpf" Octvkp" Fcxkgull"õHqtw o "Ugngevkqp" Encwugu"kp"Kpvgtpcvkqpcn" Octkvk o g" Eqpvtcevu.ö"kp" *Jurisdiction and Forum Selection in International Maritime Law 2005*, ed. Martin Davies (The Hague, Netherland: Kluwer International, 2005), 1.

dispute resolved. Such clauses or provisions in a commercial agreement are known as jurisdictional clauses. By inserting those provisions no other court, (including the forum court) has jurisdiction to adjudicate over the disputes of the parties. However, in spite of such provisions, you still find parties to such agreements referring their disputes to the forum court in breach of the foreign jurisdiction clause.³

The position of jurisdiction clauses in bills of lading is to hold the parties to their agreement⁽¹⁾ J qygxgt."vjku"ku"uwdlgev"vq"vjg"eqwtwu"fkuetgvkqp"kp"fkutgictfkpi"uwej"encwugu"qp"vjg"itqwpf"qh"c"õuvtqpi"ecwuglö The strong cause test was derived from the English decision of *The Eleftheria*. The presumption was that parties would be held to the agreed forum, unless the plaintiff could satisfy the court that there was an adequate reason why the agreement should not have been enforced. This test asserts the primacy of the *pacta sunt servanda*. In essence, English law tends to start from the premise that an agreement is there to be enforced; and that English courts should offer their support to ensure that the agreement is respected albeit with a highly compelling reason to the contrary. At one time the English courts took a rather chauvinistic view that the plaintiff could choose English justice 6 no matter how inconvenient this was

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³ Ibid.

⁴]3;8;_"3"Nnq{føu"Tgr0"4;30"Ugg"cnuq" *The EL Amira*]3;:7_"3"Nnq{føu"Tgr0"Rgt"Dtcpfqp"NL"cv"345-4. Certain comprehensive guidelines were laid down to assist a court in deciding whether or not to entertain an action in the face of a jurisdiction clause. They were formulated by Brandon J in the *Elefhteria* cpf"jcxg"ukpeg"eq o g"vq"dg"mpq y p"cu"vjg"÷Dtcpfqp"vguv0ø"V jg{"ctg"cu"hqnnq y u<

kli or Y j gtg c' rnckpvkhh uwgd in England in breach of an agreement to refer disputes to a foreign court, and the defendant applied for a stay, the English Court, assuming the claim to be otherwise within the jurisdiction, is not bound to grant a stay but has a discretion whether to do so or not; ii. the discretion should be exercised by granting a stay, unless strong cause for not doing it is shown; iii. The burden of proving such a strong cause is on the plaintiff; iv. In exercising its discretion the Court should take into account all the circumstances of the particular case; v. In particular, but without prejudice to the (iv), the following matters, where they arise, may be properly regarded: (a). In what country the evidence on the issue of fact is situated, or more readily available, and the effect of that on the relative convenience and expense of trial as between the English and foreign courts; (b) whether the law of the foreign court applies and, if so, whether it differs from English law in any material aspects; (c) with what country either party is connected and how closely; (d) whether the defendants genuinely desire trial in the foreign country, or are only seeking procedural advantages; (e) whether the plaintiff would be prejudiced by having to sue in the foreign court because they would (i) be deprived of security for the claim; (ii) be unable to enforce any judgment obtained (iii) be faced with a time bar not applicable in Gpincpf="*kx+"hqt"rqnkvkecn."tcekcn."tgnkikqwu"qt"qvjgt"tgcuqpu"dg"wpnkmgn{"vq"igv"c"hckt"vtkcnlö

⁵ Adrian Briggs, Agreements on Jurisdiction and Choice of Law, (Oxford University Press, 2008), 14.

for the defendant. In short, the attitude adopted by the English court can perhaps best be described in the dictum of Lord Denning which was referred to in *The Atlantic* $Star^6$ that:

õPq"qpg" y jq"eq o gu"vq"vj gug"eqwtvu"cumkp i "hqt"lwuvkeg"uj qwnf"eq o g"kp" vain. Even a foreigner can seek the aid of our courts if he desires to do so. You may call this forum shopping if you please, but if the forum is England, it is a good place to shop in, both for the quality of the goods and speed of service.ö⁷

The decision in *The Atlantic Star*, however, marked the beginning of a change in the attitude, which was adopted by the English Court. The House of Lords rejected Nqtf"Fgppkpiøu"tgcuqpkpi⁸ and has now adopted the doctrine of forum non conveniens recognised in Scotland. It rather adopted the view that it had to work within the then existing framework of English law which required that a plaintiff should not be acting vexatiously, oppressively or in abuse of the process of the court, but it moved away from a strict approach and expressed the view that these concepts should be interpreted more liberally.⁹

In contrast, the U.S courts do not plainly disregard the foreign jurisdiction clause. The old U.S authorities on the subject are the duo cases of *The Bremen v. Zapata Off-Shore Co.* 11 and $Dqpp\{"x0" Uqekgv\{"qh" Nnq\{f\phi u.^{12} \text{ In } Bremen, \text{ the parties } chose London as their forum. This choice was reasonable, both in terms of the$

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⁶ [1973] 1 Q.B. 364. 382.

⁷ Ibid

 $^{^8 \]3;96\}_"C0E0"658."gurgekcm{"rgt"Nqtf"Tgkf"cv"r0"675<"\~ovjcv"uggou"vq"og"vq"tgecm"vjg"iqqf"qnf"fc{u."vjg passing of which many may regret, when inhabitants of this island felt an innate superiority over those wphqtvwpcvg"gpqwij"vq"dgnqpi"vq"qvjgt"tcegu0\"o"$

⁹ Lqpcvjcp" J cttku."õCitgg o gpvu" qp"Lwtkufkevkqp" cpf" Ejqkeg" qh"Nc y<" Yjgtg" PgzvA.ö"" Nnq{føu" Octkvk o g" and Commercial Law Quarterly 4, (2010): 136. Essentially, this means that the applicant for stay of the Gpinkuj" rtqeggfkpiu" o wuv" õuctisfy the court that there is another forum to whose jurisdiction he is amenable in which justice can be done between the parties at substantially less inconvenience or expense. The stay must not deprive the plaintiff of a legitimate personal or legal advantage which yqwnf"dg"cxckncdng"vq" jk o "kh" jg"kpxqmgf"vjg"lwtkufkevkqp"qh"vjg"Gpinkuj "eqwtvullö"

¹⁰ J cmgg o "Qncpk{cp." õC" Tgxkg y "qh" Lwfkekcn and Legislative Approach of Nigeria to Discretionary Lwtkufkevkqp"qxgt"Hqtgki p"Ecwugu.ö *International Journal of Business and Social Science* 3, (2012): 12. ¹¹ (1972) 407 U.S 1.

¹² 3 F. 3d 156 (7th Cir. 1993).