## A COMPARATIVE STUDY OF THE DUTIES OF NOMINEE DIRECTORS AND THE LIABILITIES OF THEIR NOMINATORS: RECONCILING THE LAW WITH COMMERCIAL REALITY

BY

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A thesis submitted in fulfilment of the requirement for the degree of Doctor of Philosophy in Law

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#### **ABSTRACT**

A nominee director is one who is appointed to the board of directors of a company to represent the interests of a particular person or group of shareholders or class of shareholders. Nominee directors are common in the corporate landscape. Section 4, Malaysian Companies Act (CA) 1965 defines 'director' as including "any person occupying the position of director by whatever name called ...". Under CA 1965 there is no specific definition on nominee director. By virtue of the Malaysian Companies Amendment Act 2007, s.132 (1E) clarifies statutorily the responsibility of nominee director, 'a director who was appointed by virtue of his position as an employee of a company or who was appointed by or as a representative of a shareholder, employer or debenture holder ...". The nominee directorship is an issue peculiar by reason of their dual loyalty. This dual loyalty creates the difficulty such as the extent to which the nominee director may act in the interest of the nominator and disclose information to his or her nominator or the degree of involvement of the nominee director in the running of the company. This provision is silent on the liability of the nominator. It is recommended that s.132(1E) CA 1965 be reviewed so as to balance accountability and efficiency arguments. The research adopted the doctrinal analysis of data from both primary and secondary sources of law from Australia, United Kingdom and Malaysia. Semi-structured interviews were conducted with the relevant informants from the corporate industry. In reviewing s.132(1E) CA 196 the research revealed, inter alia, that s.187Australian Corporations Act 2001 may be adopted because little modifications are required but it would only be applicable in a wholly-owned subsidiary. The result of the interviews indicated that there is some uncertainty as to who nominee directors are despite commonly found. The informants indicated that s.132(1E) CA 1965 is clear. In the event of conflict of interests the company's interests prevail over the nominator. The informants were also uncertain on the issue of whether to hold the nominator liable for the acts of the nominee director. The extra legal solutions based on the Islamic law framework vide the Directors' Islamic Code of Ethics reveals a moral code of behaviour has the potential to be advanced to modern corporations.

## خلاصة البحث

المدير المرشح هو الشخص الذي تم تعيينه لدى الهيئة الإدارية لشركة ما . وهو يمثل مصالح لشخص مخصوص أو لجماعة من المساهمين أو طبقة من المساهمين . المديرون المرشحون أمر شائع في تنظيم الشركة . البند 4 من قانون الشركات في ماليزيا (CA) لسنة 1965 يعرّف المدير بأي شخص يشغل منصب المدير ولو بأي لقب . وبمقتضى قانون الشركات في ماليزيا المعدل لسنة 2007 البند IE) 132) يوضّح قانونيا مسئوليات المدير المرشح وهو المدير الذي تم تعيينه بمقتضى وضعه كموظف للشركة أو كممثل للمساهمين أو كصاحب الشركة أو كحامل السند لأسهم الشركة... وطبيعة وظيفة المدير المرشح أصبحت قضية ذات عنصر متميز لأجل ثنائية الولاء. وأن ثنائية الولاء قد نتجت منها صعوبة على سبيل المثال مدى حق تصرف المدير المرشحة لأجل مصالح المرشح وكشف المعلومات للتي أو للذي يرشحه أو مدى درجة توغل المدير المرشح في إدارة الشركة. وهذا البند لم يذكر عن المسئولية القانونية للمرشح . لأجل ذلك يقترح إعادة النظر للبند 132 (IE) لقانون الشركات في ماليزيا لسنة 1965 للتعادل بين المسئولية وفاعلية النقاش . والبحث سوف يتخذ التحليل الوثائقي للحقائق والوقائع من المراجع الرئيسية والثانوية من القوانين لأستراليا وإنجلترا وماليزيا . وكذلك سوف تجري أيضا المقابلات "نصف التركيب" مع مقدم المعلومات في مجال الصناعة التجارية . وبإعادة النظر لبند 132 (IE) 1965 فد كشف البحث - ضمن أمور أخرى -أن بند 187 لقانون الشركات لأستراليا للسنة 2001 يمكن أن يتبنى لأنه يحتاج إلى تعديلات يسيرة ولكنه قابل للتطبيق لشركة فرعية ذات ملكية كلية فقط . ونتيجة المقابلات تثبت أيضا أن هناك بعض الشكوك حول إلى من يسند إليه وظيفة المديرين المرشحين مع تواجدهم الشائع. ومقدموا المعلومات يشيرون إلى أن بند 132 (CA (IE) لسنة 1965 واضح تمام الوضوح . في حالة التناقض بين المصالح فمصالح الشركة تغلب على مصالح المدير المرشح. ومقدم المعلومات يشككون أيضا في قضية هل المرشح مسئول عن حركات المدير المرشح . والحلول القانونية الإضافية التي تستند إلى الشريعة الإسلامية بالرجوع إلى مجموعة آداب المديرين تكشف عن القاعدة الأخلاقية للسلوك صالحة لوضع الشركات المعاصرة في المقدمة.

## APPROVAL PAGE

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## **DECLARATION**

I hereby declare that this thesis is the result of my own	investigation, except where
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#### LIST OF ABBREVIATIONS

AFBE Asian Forum on Business Education

AICC AIC Corporation Ltd

AICL Australasia Investment Corporation Ltd

ALJ Australian Law Journal

ASIC Australian Securities and Investments Commission

CA Companies Act

CAMAC Companies and Securities Advisory Committee

CCM Companies Commission of Malaysia CEPCO Concrete Engineering Products Bhd

CLERP Company Law Economic Reform Program

CLRC Corporate Law Reform Committee
CLRG Company Law Review Group

CLRSG Company Law Review Steering Group

CSLRC 1987 Companies and Securities Law Review Committee 1987 CSLRC 1989 Companies and Securities Law Review Committee 1989

EEC European Economic Community
GLC Government-Linked Companies

ICCLR International Company and Commercial Law Review

ICSA Chartered Secretaries and Administrators
MICG Malaysian Institute of Corporate Governance

MLJ Malayan Law Journal

NCSC National Companies and Securities Commission

NEC National Equity Corporation
NZDB New Zealand Dairy Board
OUP Oxford University Press

PNB Perrmodalan Nasional Berhad

RCG High Level Finance Committee on Corporate Governance

TCE Transaction Cost Economic
TMB Telekom Malaysia Berhad

SWT Subhanahu Wa Ta'ala (Praise be to Allah and the Most High)

SAW Sallallahu alaihi wasallam (Peace be upon him)

### **CHAPTER ONE**

#### INTRODUCTION

#### 1.1 BACKGROUND OF STUDY

A nominee director is usually appointed to the board of directors of a company to represent the interests of a specific group or class of persons such as a class of shareholders, a major creditor to the company or an employee group. In *Levin v Clark*, Jacobs J. noted that:

It is not uncommon for a director to be appointed to a board of directors in order to represent an interest outside the company: a mortgagee or other trader or a particular shareholder. It may be in the interests of the company that there be upon its board of directors one who will represent these other interests and who will be acting solely in the interests of such a third party and who may in that way be properly regarded as acting in the interests of the company as a whole.<sup>1</sup>

In practice, it is common for the class of shareholders, debenture holders or a major creditor to have authority in the company by way of either an express provision in the company's Articles or in a supplementary agreement such as a shareholders' agreement, to appoint or remove a director. In a corporate group structure, it is common for the parent company to appoint nominee directors for its subsidiary companies. The appointment of nominee directors is also common in joint venture companies.

In the Malaysian corporate set-up, it is not uncommon for family-based enterprises and government corporatised bodies to have a legitimate interest in maintaining nominee directors to oversee their interests. This expectation is legitimate

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<sup>&</sup>lt;sup>1</sup> [1962] NSWR 686 p.700

and has commercial justification.<sup>2</sup> To reiterate the keynote address by the former Second Finance Minister and Entrepreneur Development Minister<sup>3</sup> at the Corporate Governance Conference for nominee directors of Permodalan Nasional Berhad (PNB), "as a trusted premier investment organisation with the commitment to deliver outstanding long term performance and achievement, PNB<sup>4</sup> relies on its existing investments in the various investee companies which represent a cross section of the Malaysian economy to achieve this target. As such, I fully understand the purpose and objective of PNB in appointing its nominees to the Board of Directors and its investee companies. This is necessary given that PNB as a shareholder needs to undertake close and continuous monitoring of its investments. As such, the nominee directors of PNB play a vital role. Since PNB has more than 300 companies in its stable and has appointed more than 170 nominee directors to these companies, the implementation of good corporate governance practices at PNB level augurs well for the country. All nominee directors of PNB should set an example in the eyes of the corporate world and the public to support Government efforts in enhancing principles of good corporate governance. I envisage that as a nominee director of PNB, you would uphold the responsibilities and accountability expected of you as the representative of PNB on the Board of the investee companies. Undoubtedly, you are among the few who have been carefully selected and nominated by PNB to the Board of these companies with the paramount objective to protect the best interests of PNB, as a shareholder in the company and the unit holders at large. I understand that the

<sup>&</sup>lt;sup>2</sup> Philip TN Koh, Reform Realism and the Board, *Global Corporate Governance Forum*, Issue 6, (2007), p.12

<sup>&</sup>lt;sup>3</sup> Keynote Address of YB. Dato' Mustapa Bin Mohamed Second Finance Minister and Entrepreneur Development Minister at the Corporate Governance Conference for Nominee Directors of PNB, August 20, 1999

<sup>&</sup>lt;sup>4</sup> In March 1978, the National Equity Corporation (NEC) or Permodalan Nasional Berhad (PNB) was conceived as a pivotal instrument of the Government's New Economic Policy to promote share ownership in the corporate section among the Bumiputera and develop opportunities for suitable Bumiputera professionals to participate in the creation and management of wealth.

nominee directors of PNB are a pool of professionals for example engineers, architects, lawyers and entrepreneurs. Whilst your professional background is an added value in assisting you in your duties, good business ethics, sound knowledge in the field of management and proper business conduct are essential ingredients to ensure that the company is properly managed and is on the right path. The role you assume as the provider of 'the check and balance' in the investee company underscores the need for you to be well versed on what constitutes proper corporate governance'.

The relationship of the nominators with the nominee directors whom they have appointed is almost invariably that of principal and agent or employer and employee. Yet, acting as an agent or employee results in the nominee director being, to a greater or lesser extent, in breach of the recognized fiduciary duties of a director. Under common law, the directors of a company are under a fiduciary duty to exercise their powers for the benefit of the company as a whole, and not for the benefit of the directors themselves, or for a section of the shareholders, or for the employee' group of the company, the company's holding company or subsidiary or for outsiders.

Nominee directors face difficulties when a conflict of interest and duty arises between the company on whose board they sit and the person who appointed them to the board. They are also subject to the duty not to fetter discretion. Thus, it can be seen that the law clashes with commercial reality. However, company law legislation in some jurisdictions has taken a more flexible approach in relation to the duty imposed on nominee directors. In such jurisdictions, the nominee directors are relieved of the full force of the common law obligations when they are representing the interests of their nominator. However, a relaxation of the nominee director's

<sup>&</sup>lt;sup>5</sup> Justice E W Thomas, The Role of Nominee Directors and the Liability of their Appointors", in I.M.Ramsay, *Corporate Governance and the Duties of Companies Directors*, 1997, p.148

duties is accompanied by identification of the conditions that must be fulfilled before such relaxation takes effect, together with legal liability imposed on the nominator.

Nominee directors are, first and foremost, directors of a company and ought to be upheld to strict fiduciary standards. Nonetheless, consistency with principles and deference to commercial realities point to the need to extend the liability of the nominators for the actions of those whom they have appointed and who act under their control or in their interests. For directors, the incidence of the residual risk is the fundamental commercial reality of the company's organization and it should inform the law accordingly.<sup>6</sup>

#### 1.2 STATEMENT OF PROBLEM

The Companies (Amendment) Act 2007 ("Amendment Act 2007") has made many substantial changes to the Companies Act 1965.<sup>7</sup> One of the amendments were on the duties of directors. By virtue of s.132(1E) Amendment Act 2007 codifies the responsibility of a nominee director. Section 132(1E) statutorily stipulate that a director who was appointed by virtue of his position as an employee of a company and a director who was appointed by or as a representative of a shareholder, employer or debenture holder. Nominee directors must act in the best interest of the company. This provision further states that the nominee director shall act in the best interest of the company and in the event of any conflict between his duty to act in the best interest of the company and his duty to his nominator, the nominee director shall not

<sup>&</sup>lt;sup>6</sup> Justice E W Thomas, The Role of Nominee Directors and the Liability of their Appointors", in I.M.Ramsay, *Corporate Governance And The Duties of Companies Directors*, 1997, p.148

<sup>&</sup>lt;sup>7</sup> Samsar Kamar bin Abd Latif, The Recent Development In Company Law: The Company (Amendment) Act 2007Sweet & Maxwel Asia, 2008, p.1

subordinate his duty to act in the best interest of the company to his duty to his nominator.<sup>8</sup>

It is a trite law that directors are under the fiduciary duties and to act in the best interest of the company. This fundamental principle has been embedded in s.132(1E) Companies Act 1965 (CA 1965). The nominee directorship status poses the difficulty to the nominee director because of the dual loyalty owed by the nominee director to the company and to his or her nominator. This gives rise to the question of the applicability of the fiduciary duties to nominee directors because nominee directors are widely used in our corporate landscape.

The basis for the appointment of nominee director is to represent the interests of his or her nominator. Most of the times the nominator is with a large shareholding in the company. Section 132(1E) CA 1965 is silent on the issue of liability on the part of the nominator.

In resolving the conflict of interests and duties on nominee directors the courts in the two comparable jurisdictions under study have adopted various views or approaches, namely the pragmatic approach which is dominant in Australia while in the UK adopted the strict approach and commencing 2011 gradually adopted the attenuated duty approach. In Malaysia, in the case of Industrial Concrete Products Bhd v Concrete Engineering Products Bhd<sup>9</sup> court favoured the strict approach. However, the concentration of ownership in Malaysian corporate economy would be applicable to the adjusted fiduciary duty approach which is also known as the pragmatic approach.

In order to ensure Malaysian corporate economy is dynamic and competitive the approach on nominee directorships must be well established. Equally important is

<sup>&</sup>lt;sup>8</sup> Section 132(1E) Companies Act 1965

<sup>&</sup>lt;sup>9</sup> [2001] 2 MLJ 332

the formulation of the provision on the issue of liability of the nominator. This research is intended to recommend the requirement to review s.132(1E) CA 1965 so that to balance the accountability and efficiency arguments.

#### 1.3 OBJECTIVE OF STUDY

The main objectives of this study are:

- To analyse whether the law relating to nominee directors in Malaysia is able to balance accountability and efficiency arguments.
- ii) To investigate whether the nominators of nominee directors should be liable for the acts of these directors and the legal basis for liability to hold the nominators accountable for the acts of their representatives.
- iii) To clarify the Islamic perspective on directors' duties and to analyse the Islamic principles in this area as an alternative in relation to liability issues.

#### 1.4 AREA OF STUDY

The study concentrates on matters with respect to the fiduciary duties of nominee directors in Malaysia. Comparative reference is made to the law and practices in both Australia and England to provide insights as to what the law should be in Malaysia. These two jurisdictions were chosen because Malaysian company law traces its origin to English and Australian company law.<sup>10</sup> In areas of company law where no written law has been made in Malaysia, subject to certain criteria<sup>11</sup> and cut-off dates, English

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<sup>&</sup>lt;sup>10</sup> The earliest company law statute introduced into the /straits Settlements (comprising of Singapore and some parts of the territory now known as Malaysia) was the Indian Companies Act 1866. The Companies Act 1965 currently in force throughout Malaysia was based on the Companies Act 1961 of Victoria, Australia – see *Walter Woon Company Law* (1997, 2<sup>nd</sup> Edition) p.4.

<sup>&</sup>lt;sup>11</sup> Sections 3 and 5 of the Civil Law Act 1956.

common law and rules of equity continue to apply. Further developments after the cut-off dates in English common law and rules of equity are highly persuasive in Malaysian courts. Due to historical reasons, decisions of company law cases from England and Australia are highly persuasive and are frequently consulted in areas where there are no decided Malaysian cases. The Malaysian Companies Act 1965, is modelled on the Australian Uniform Companies Act 1961 which in turn is modelled upon the English Companies Act 1948. 12 As a consequence, the history and development of company law both in England and Australia are relevant to the development of company law in Malaysia, although over the years, there has been an increasing divergence between the jurisdictions. Although superficially, Malaysian company law is similar to that of England and Australia, it is not identical. It can now be said that Malaysia is on the way to developing its own indigenous company law. Nevertheless, English and Australian judicial pronouncements on company law remain highly persuasive in interpreting the Malaysian provisions. Where gaps exist in Malaysian company law, the issue of whether those gaps can be filled by the application of the corresponding provisions of the English Companies Act 1948, is still undecided. The provisions which authorize the reception of common law are ss 3 and 5 of the Civil Law Act 1956 (revised in 1972). With respect to companies, the relevant section is s 5(1) of the Civil Law Act 1956, which states that:

"In all questions or issues which arise or have to be decided in the states with respect to the law of partnership, corporations, banking ... law to be administered shall be the same as in England at the date of the coming into force of this Act." <sup>13</sup>

<sup>&</sup>lt;sup>12</sup> S.Rachagan, J.Pascoe & A.Joshi. *Concise Principles of Company Law In Malaysia*, LexisNexis Malaysia Sdn Bhd, 2010, p.xi

<sup>&</sup>lt;sup>13</sup> A, Bidin. Corporate Law, directors' duties and creditors protection, *The Company Lawyer*, (1998). vol.19, No.6, p.188

Borrowing the words of Corcoran, 14 the objectives of comparative law, inter alia, law reform include the recognition of social and commercial changes that has occurred, promotion of social and economic change. This is sometimes referred to as 'social engineering', a term first used by Roscoe Pound in describing the search for solutions to specific problems in domestic law and bridging the differences among legal systems, particularly, in conflict situations. Director duties in Malaysia became the highlight of the Law Reform Proposal as a result of the East Asian crisis. In 1998, the Malaysian Government announced the formation of a High Level Finance Committee that would look into establishing a framework for corporate governance and setting best practices for businesses.<sup>15</sup> The High Level Finance Committee, in addressing issues faced by nominee directors, recommended that "there should be statutory clarification of the fact that a nominee director's primary obligation is to act in the best interests of the company and that his duty to his principal is always subject to his duty to act in the best interests of the company." <sup>16</sup> However, no concrete proposals were formulated until 2007 with the enactment of the Companies (Amendment) Act 2007, which came into force on 17 August 2007. In the meantime, the Corporate Law Reform Committee was established on 17 December 2003.

The Corporate Law Reform Programme of the Companies Commission of Malaysia (CCM) began in December 2003 when the review of the Companies Act (CA) 1965 was initiated as part of CCM strategic direction in facilitating the development of a conducive and dynamic business and regulatory environment for

<sup>&</sup>lt;sup>14</sup> S.Corcoran Comparative Corporate Law Research Methodology, 3 Canberra Law Review, (1996) p.56

p.56
<sup>15</sup>Finance Committee On Corporate Governance, Report On Corporate Governance, February 1999, Companies Commission of Malaysia, Corporate Law Reform Committee, Review of the Companies Act 1965 - Report p.ii

<sup>&</sup>lt;sup>16</sup>Finance Committee On Corporate Governance, Report On Corporate Governance, February 1999, p.ii <sup>17</sup>Companies Commission of Malaysia, Corporate Law Reform Committee, Review of the Companies Act 1965 – Final Report