AN ORGANISATIONAL LEGITIMACY STUDY ON GOVERNANCE OF *WAQF* AUTHORITIES IN INDONESIA AND SINGAPORE

BY

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ABSTRACT

Throughout history, waaf significance is closely related to the roles of its leading stakeholders. While the potential of waqf remains, this thesis focuses on the waqf authorities due to their ability to lead and direct the role of waqf and influence other key stakeholders, such as wāqif, mawqūf 'alayh, and mutawallī amongst others. In countries with a hybrid/mixed waqf system, including Indonesia and Singapore, waqf authorities are typically represented by government-affiliated institutions established to execute both governance and operational roles. While governance represents important area for waaf revival, most of the existing studies focus on the internal governance of the waaf institutions. There is lack of available research which focus on the waqf authorities' governance. This study aims to examine and assess variation of the waqf authorities' governance roles in the waqf sector. By embracing the organisational legitimacy perspective, this study conducts exploratory qualitative research on waaf authorities' governance. Multiple case studies in Indonesia and Singapore employed 30 in-depth interviews, 3 focus group discussions, observations, and document/content analysis are undertaken as part of the research design. Verbatim transcription of the collected data is then analysed thematically with the hybrid coding process. Pertinent themes elicited are requirement to put interest on waqf and issues on waqf authorities' performance, structure, procedure, and human resources. In the waqf sector, the current study finds that the best interest for the waqf properties and mawqūf 'alayh underpins the "appropriateness" of governance mechanism by the waqf authorities. As such, waqf authorities need to demonstrate that their existence, performance, structure, procedure, and human resources bring the best interest for the waqf. This study provides empirical evidence on the relevancy of measurable performance indicators for the waaf authorities, including the impact for the waqf and mawqūf 'alayh, While the formulated policy should provide clarity and effectively address the grass-root issue by meaningfully accommodating relevant stakeholders and public, the decision shall be made through adequate due process with the least costly bureaucracy. Moreover, substantial oversight shall consider the tradeoff between procedural efficacy and cost to waqf. Since the stature of human resources within waqf authorities are related to their quality of work, there should be transparency, independent recruitment, and proper staffing management to accommodate "right people in the right place". Though the pragmatic expectations can be found in several matters on waqf, this study finds that Moral legitimacy is more pertinent to waqf authorities. Waqf authorities' governance gap leads to a gap on governance by the waqf authorities towards the waqf sector. This study suggests that waqf authorities need to fulfil the expectations of their immediate stakeholders to improve their governance and organisational legitimacy.

Keywords: Governance, Organisational Legitimacy, Waqf Authorities, Waqf

خلاصة البحث

ترتبط أهمية الوقف ارتباطاً وثيقاً على مر التاريخ بأدوار أصحاب المصلحة الرئيسيين. ورغم أن إمكانات الأوقاف لا تزال قائمة، فإن هذه الأطروحة تركز على سلطات الأوقاف نظراً لقدرتما على قيادة وتوجيه دور الوقف والتأثير على أصحاب المصلحة الرئيسيين الآخرين، مثل الأوقاف، والموقوف عليه، والمتولين وغيرهم. في البلدان التي لديها نظام وقف هجين/ مختلط بما في ذلك إندونيسيا وسنغافورة، عادة ما تكون سلطات الأوقاف ممثلة بمؤسسات تابعة للحكومة أنشئت لتنفيذ الأدوار الإدارية والتشغيلية. وفي حين أن الحكم يمثل مجالا هاما لإعادة إحياء الأوقاف، فإن معظم الدراسات القائمة تركز على الإدارة الداخلية لمؤسسات الأوقاف. وهناك نقص في البحوث المتاحة التي تركز على إدارة سلطات الأوقاف. وتمدف هذه الدراسة إلى دراسة وتقييم تباين الأدوار الحاكمة لسلطات الأوقاف في قطاع الأوقاف. من خلال تبني منظور الشرعية التنظيمية، تجري هذه الدراسة بحثاً نوعياً استكشافياً حول حوكمة الجهة المسئولة عن الوقف. استخدمت دراسات حالة متعددة في إندونيسيا وسنغافورة حيث تم اعداد 30 مقابلة متعمقة و 3 مناقشات مركزة في جماعات وملاحظات وتحليل للوثائق/المحتوى يتم إجراؤها كجزء من تصميم البحث. بعد ذلك يتم تحليل النسخ الحرفي للبيانات التي تم جمعها بشكل موضوعي باستخدام عملية الترميز الهجين. وتتلخص المواضيع ذات الصلة في المتطلبات المتعلقة بالأوقاف والقضايا المتعلقة بأداء سلطات الأوقاف وهيكلها وإجراءاتها ومواردها البشرية. وجدت الدراسة الحالية في قطاع الوقف أن أفضل منفعة لأملاك الوقف والموقوف عليه تقوم على "ملاءمة" آلية الحوكمة من قبل سلطات الوقف. وعليه، يتعين على سلطات الأوقاف أن تثبت أن وجودها وأدائها وهيكلها وإجراءاتها ومواردها البشرية تحقق المصلحة الأحسن للأوقاف. تقدم هذه الدراسة دليلا تجريبيا على مدى ملاءمة مؤشرات الأداء القابلة للقياس بالنسبة لسلطات الأوقاف بما في ذلك تأثير الوقف والموقف عليه. وفي حين أن السياسة الموضوعة ينبغي أن توفر الوضوح وأن تعالج مسألة القاعدة الشعبية معالجة فعالة عن طريق استيعاب أصحاب المصلحة والجمهور ذوي الصلة بصورة مجدية، فإن القرار يتخذ من خلال مراعاة الأصول القانونية الملائمة ومع البيروقراطية الأقل تكلفة. وعلاوة على ذلك، يتعين أن تنظر الرقابة الكبيرة في المقايضة بين الفعالية الإجرائية والتكلفة التي تتحملها الأوقاف. وبما أن مكانة الموارد البشرية داخل سلطات الأوقاف تتصل بنوعية عملها، ينبغي أن تكون هناك شفافية، وتعيين مستقل، وإدارة سليمة لملاك الموظفين لاستيعاب "الأشخاص المناسبين في المكان المناسب". و على الرغم من أن التوقعات العملية يمكن العثور عليها في العديد من الأمور المتعلقة بالوقف، إلا أن هذه الدراسة وجدت أن الشرعية الأخلاقية أكثر صلة بسلطات الوقف. وتؤدي الفجوة في حوكمة سلطات الأوقاف إلى ثغرة في الحوكمة من طرف سلطات الوقف تجاه قطاع الأوقاف. تشير هذه الدراسة إلى أن الجهات المسئولة عن الوقف بحاجة إلى تلبية توقعات أصحاب المصلحة المباشرين لتحسين حوكمتها وشرعيتها التنظيمية.

الكلمات المفتاحية: الحوكمة، الشرعية التنظيمية، سلطات الأوقاف، الوقف.

APPROVAL PAGE

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DECLARATION

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LIST OF ABBREVIATIONS

AIW Akta Ikrar Wakaf (waqf deed)

AMLA Administration of Muslim Law Act

Bappenas Badan Perencanaan Pembangunan Nasional (Ministry of National

Development Planning/National Development Planning Agency)

Baznas Badan Amil Zakāt Nasional (National Zakāt Agency)

BMT Bayt al-Māl wa al-Tamwīl (Islamic Saving and Loan Cooperatives/Islamic

microfinance financial institutions-IMFIs)

BoD Board of Director

BPS Badan Pusat Statistik (The Central Bureau of Statistics Indonesia)

BWI Badan Wakaf Indonesia (Indonesian Waqf Board)

CWLS Cash Wagf Linked Sukuk

DPOC Due Process Oversight Committee

DSN MUI Dewan Syariah Nasional Majelis Ulama Indonesia (Sharī'ah National

Board-Indonesian Ulama Council)

HQ Headquarter office

KAPF Kuwait Awqaf Public Foundation

Kemenag Kementrian Agama (Ministry of Religious Affairs)

Mendagri Kementrian Dalam Negeri (Ministry of Domestic Affairs)

KPI Key Performance Indicator

KUA Kantor Urusan Agama (office of religious affairs)

LKS PWU Lembaga Keuangan Syariah Penerima Wakaf Uang (cash waqf receiver)

MBF Mosque Building Fund

MBMF Mosque Building and Mendaki Fund

MCCY Ministry of Culture, Community and Youth

MUIS Majelis Ugama Islam Singapura

OJK Otoritas Jasa Keuangan (Financial Services Authority)

PPAIW Pejabat Pembuat Akta Ikrar Wakaf (officer to create waqf deed)

QDAS Qualitative Data Analysis Software

SGHC Singapore High Court

Siwak Sistem Informasi Wakaf (Waqf Information System)

SLR Systematic Literature Review SOP Standard Operating Procedure

UUPA Undang-Undang Pokok Agraria (Basic Regulations on Agrarian

Principles)

WCP Waaf Core Principles

CHAPTER ONE

INTRODUCTION

1.1 OVERVIEW

This chapter consists of seven main parts. The first part represents the background of the study that explains the rationale and motivation in conducting the current study. Prior to defining the research objectives, the problem statement is explicated. Following this, the research questions are articulated, and the scope and significance of the study are elaborated. The chapter concludes by outlining the structure of the thesis.

1.2 BACKGROUND OF THE STUDY

Being a recommended practice in Islam, waqf (endowment) has characteristics that differentiate it with other activities and institutions, namely sustainability of the assets, perpetuity of the usufruct to the mawqūf 'alayh (beneficiary), and consistency with the sharī'ah (AAOIFI, 2015; Abbasi, 2012). Waqf is relatively flexible in terms of governance and management, provided the objectives can be fulfilled and the characteristics are maintained (A. Hasan, 2018; Kahf, 1999).

As for the significance of waqf, Singer (2008) asserted that waqf is "the most visible evidence of charity" for historians. Considering its ability to provide public facilities and socio-economic contribution, Çizakça (2000) and Kahf (2003) asserted that waqf has economic dimensions with the potential to address current global issues like poverty and inequality. IRTI (2015) also mentioned that "waqf is a mechanism for the institutionalisation of charity". Recently, studies have highlighted the socio-economic potential of waqf and proposed various innovations and waqf models

(Ascarya, Husman, & Tanjung, 2018; Sukmana, 2020). These include ideas for productive *waqf*, integrated *waqf*, corporate *waqf*, Islamic real estate investment trust (I-REITs) and *waqf* bank (Ahmed, 2004; A. Hasan & Sulaiman, 2016; Kahf, 2011; Possumah & Baharuddin, 2018; Shirazi, 2014). In several literature, *waqf* is considered as part of Islamic social finance (Billah, 2020; IRTI, 2015, 2016; Mohsin & Muneeza, 2020; WorldBankGroup, INCEIF, & ISRA, 2019). In other references, *waqf* is included in Islamic wealth management discourse (Abdul-Karim, 2018; Çizakça, 2015; Razak, 2020). As the potential remains, the roles of *waqf* need to be extended to benefit the ummah in comprehensive manner. Hence, the factors that signify the potential contribution of the *waqf* sector needs to be explored. The significant gap between the potential and actual contribution of *waqf* sector necessitates research that may address the practical issues on the ground.

In the past, waqf was typically created by a single $w\bar{a}qif$ (waqf founder/settler). There were cases where the $w\bar{a}qif$ manage their waqf or appoint the $n\bar{a}zir$ (waqf manager). This mechanism enables the control of the waqf assets by the donors or their descendants as they can oversee the work of the appointed $n\bar{a}zir$ (Çizakça, 2013; Kahf, 2015). During this old period, the majority of waqf assets were in the form of immovable properties such as land and buildings, and the $n\bar{a}zir$ would only be appointed after the origination of waqf.

Currently, waqf assets mostly obtained through collective contributions by many wāqif or "retail donors" (Ahmed, 2018; Çizakça, 2016b; Mohsin, 2009). Waqf collections in the form of cash are then designated as waqf corpus. Presently, many waqf institutions have been created without specific major wāqif. As such, a notable change has taken place in the way waqf is instituted. This shift in waqf practice may require

different approaches to its governance to ensure its appropriateness and relevance with the current context (Haneef, 2018).

Çizakça (2000) asserted that the primary challenge faced by waqf throughout history is the agency problem. In many cases, the $n\bar{a}zir$ who were expected to be prudent and efficient, acted by corrupting and taking a self-interest in the waqf (Çizakça, 2000). In other situations, the state-based authority took interest in the waqf and benefitted from it at the cost of its socio-economic role. There are many cases where the authority promulgated and imposed policies that disadvantaged waqf (Çizakça, 2000). These developments indicate the lack of proper and effective governance mechanisms of the waqf system, which has undermined its significance.

Cajee (2011), Ihsan (2018), and Haneef (2018), among others, acknowledged that governance represents a critical success factor for *waqf*'s revival. Wood (1996) elaborated that governance covers the decisions and actions related to strategy, including the formulation of visions, policies, control mechanisms, the decision making process, and procedures. In short, governance covers policy formulation, decision making (strategic), and oversight activities (Pointer & Orlikoff, 2002). At the macro level, these roles are played by *waqf* authorities.

There are four key players in the waqf sector consisting of the authorities, operators/private $n\bar{a}zir^1$, $w\bar{a}qif$, and $mawq\bar{u}f$ 'alayh. From those four, research related to waqf authorities should be prioritised due to their ability to lead and direct the waqf sector and influence other main stakeholders. Throughout history, the issued policies by waqf authorities "very strongly affect" the establishment of waqf (Çizakça, 2016b). Bamber and McMeeking (2016, p. 61) noted that "a legitimate decision making

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¹ Refers to someone who manages the *waqf* assets. Some literature uses "*nāzir*", while others use "*mutawallīs*" or "trustee". In this thesis, these terms are used interchangeably with *waqf* institution.

organisation must exist to facilitate the continuance of the institutional environment as a whole". Z. Hasan (2011) also elaborated that the national governing body is typically the authority tasked with developing a governance framework to monitor and control the institutions under their supervision. In addition, *waqf* authorities are expected to support and provide assistance in developing the *waqf* sector (Kahf, 1998b, 2015; Rashid, 2018).

1.3 PROBLEM STATEMENT

In some countries, hybrid/mixed waqf systems such as in Indonesia and Singapore are adopted. The system allows the parallel existence of private nāzir/mutawallī to manage and waqf authorities to govern the waqf sector. In some cases, the waqf authorities assume multiple roles concurrently as the regulator, supervisor, and operator. Their multiple roles could however threaten their governance roles (Abdul-Karim, 2010b; Bappenas, 2016). Çizakça (2000) noted that governance represents an ongoing issue in the waqf sector. Studies have asserted the importance of governance for waqf activities revival (Assegaf, 2015; Hassan, Alhabshi, & Yusoff, 2017; Ihsan & Ayedh, 2015). However, most studies address governance for individual waqf institutions rather than governance for the waqf governing body as espoused by the waqf authorities. Included within this scope is the Exposure Draft of Waqf Governance by AAOIFI (2019), which focuses on internal governance for waqf institutions.

An effort by an International Working Group to address the governance of the sector is the formulation of the *Waqf* Core Principles (2018). This consultative document was developed according to the Basel Core Principles and launched during the IMF World Bank meeting in Bali in October 2018. Within this document, several prerequisite conditions have been acknowledged to enable effective implementation,

including the well-established framework for policy formulation, well developed public infrastructure, and effective *waqf* activities (collection, investment, management, disbursement) and supervision. These preconditions indicate a gap necessitating the implementation of the proposed principles.

Furthermore, despite its central role, limited studies discuss the governance of waqf authorities. Governance of waqf authorities refers to both internal governance of waqf authorities and their governance as the governing body towards waqf sector. This calls for research, especially when the debate on "to what extent should the government be involved in the waqf sector" remains (Çizakça, 2000; Kahf, 2019; Malik, 2016). With changes in the way people form waqf, there is an urgency for the waqf authorities to provide a mechanism to protect the waqf assets and ensure that the assets are properly administered and managed in an optimal manner. Moreover, from a fiqh (Islamic jurisprudence) perspective, the waqf authority is not part of the pillars/elements for making waqf, which underscores its dynamism (AAOIFI, 2015).

This research aims to bridge both research and practical gaps by addressing the root issue, which is the governance of the *waqf* authorities. It adopts organisational legitimacy to identify a practical and acceptable approach by accommodating the perspective of their stakeholders. In this thesis, organisational legitimacy refers to "the perceived appropriateness of an organisation in a social system" (Deephouse, Bundy, Tost, & Suchman, 2017, p. 9)².

This theory asserted that the level of organisational legitimacy depends on the perceived appropriateness or social acceptance from its immediate stakeholders (Deephouse et al., 2017). Organisational legitimacy has consequences (Deephouse et

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² In this thesis, legitimacy refers to organisational legitimacy unless stated otherwise

al., 2017) and is required to obtain the goal of the organisation (Dowling & Pfeffer, 1975; Gabrini, 2013), to obtain and maintain resources (Oliver, 1990; Ruef & Scott, 1998), to survive (Larson, 2002), to grow (Zimmerman, 1998), and to gain support from respective stakeholders (Gabrini, 2013). As such, *waqf* authorities need to preserve and enhance their organisational legitimacy in facilitating their governance mandate.

The comparative study of countries with different jurisdictions and environments pertaining to the *waqf* sector considers that the organisational legitimacy may differ across contexts (Zimmerman, 1998). From this perspective, it is expected that improvement in the governance of *waqf* authorities can be identified and implemented in terms of its legal-technical feasibility and social acceptance. The betterment of *waqf* authorities may enable *waqf* institutions under their supervision to receive better direction and support from strategic decisions and governing policies to operationalise the perceived potential of the *waqf* sector.

1.4 RESEARCH OBJECTIVES

Given the above discussion, this study aims to explore the governance of *waqf* authorities from an organisational legitimacy perspective. To be specific, this research has three research objectives, as follows:

- 1. To analyse the governance mechanism of waqf authority(s)
- 2. To assess the perceptions and expectations of *waqf* stakeholders towards their *waqf* authority(s)
- 3. To examine the state of waqf authorities' organisational legitimacy

1.5 RESEARCH QUESTIONS

The central research question of this research is "how can the *waqf* authorities appropriately govern the *waqf* sector to realise the huge potential of *waqf*?" Regarding the research objectives, the research questions are detailed below:

- 1. a. What is the governance mechanism of *waqf* authority(s)?
 - b. How does the governance of *waqf* authority(s) operate?
- a. What are the perceptions of stakeholders towards their waqf authority(s)?b. What are the expectations of stakeholders towards their waqf authority(s)?
- 3. a. How is the state of *waqf* authorities' organisational legitimacy related to governance?
 - b. Why is the state of *waqf* authorities' organisational legitimacy operated in such manner?

Regarding the first research question, the scope of governance mechanism discussed in this study covers the regulatory framework, structure, composition, and procedure. For the second research questions, the perceptions and expectations are assessed in terms of significance, performance, structure, procedure, and human resources. Several questions, such as how should *waqf* authorities play their roles, how to assess their performance, how should they be structured, what kind of procedure and people are required to support the development of *waqf* sector, will be explored. Regarding the third research questions, the state is in the range from appropriate (accepted or proper), debatable, and illegitimate, based on the identified perceptions in research question two.

1.6 SCOPE OF THE STUDY

This research undertakes a comparative study between Indonesia and Singapore which implement hybrid/mixed waqf system. This waqf system shall gain priority for research due to its closer standing to the ideal which represents the most feasible structure in current nation states ecosystem. Indonesia is selected because it represents the country with the largest Muslim population (BBC, 2018) and is considered to "stand far ahead" from other countries in terms of its waqf regulatory framework (Obaidullah, 2016). Indonesia also initiated the International Working Group for Wagf Core Principles (WCP). While the WCP were launched on last October 2018, further efforts are needed to enable its effective implementation. As the initiator, Indonesia needs to demonstrate its ability to implement the proposed principles. The waqf authorities in the country need to demonstrate effective governance and proper legitimacy to do so. In this country, both Directory of Zakāt and Waqf Empowerment under Ministry of Religious Affairs (Kementrian Agama-Kemenag) and Indonesian Waqf Board (Badan Wakaf *Indonesia-BWI*) represent the waqf authorities in the country (Ascarya, Sukarna, & Sukmana, 2017). On the other hand, Singapore represents a Muslim minority country with an official waqf authority (MUIS, 2018b). In Singapore, Majelis Ugama Islam Singapore (MUIS) represents the only waqf authority in the country. This institution has a Strategic Unit of Zakāt and Wakaf that deals with the administration and management of waqf assets. While legitimacy can be discussed from the perspective of law or political, the current study focuses on the organisational legitimacy perspective.

1.7 SIGNIFICANCE OF THE STUDY

This research aims to contribute to the body of knowledge on *waqf* and address the practical issues related to the governance of the *waqf* sector. Specifically, this research is expected to benefit the:

a. Body of Knowledge

Due to scarcity of empirical academic research related to the *waqf* governance that embraces a macro perspective (governance for the *waqf* sector), this study provides impetus to *waqf* governance literature. Those that exist are more theoretical and normative in nature within a micro lens (governance within the *waqf* institutions). In addition, current study is also expected to offer theoretical contributions on the organisational legitimacy, especially related to the governance of the *waqf* sector. More research on *waqf* is encouraged as an effort to promote people's awareness of *waqf* and to offer possible solutions in bridging the gap between the potential and actual achievement of the *waqf* sector.

b. Policy

Waqf authorities will need to identify their governance issues related to the level of organisational legitimacy. This identification is essential as a prerequisite to developing relevant strategies that may facilitate practical improvements and enhance the organisational legitimacy of the waqf authorities (Durocher & Fortin, 2010; Larson, 2002). Especially in Indonesia, there is a plan to amend the Waqf Act between 2019-2024. It is expected that this research can be a timely and relevant evidence-based literature to provide policy recommendations towards effective governance roles of the waqf authorities.

c. Industry

Waqf stakeholders will be encouraged to review their perceptions and expectations towards waqf authorities. The betterment of waqf authorities may enable waqf institutions to receive better support and supervision. With effective governance by waqf authorities, it is expected that waqf institutions can further realise the perceived potential of waqf. While Waqf Core Principles were developed according to the Basel Core Principles and Waqf Governance by AAOFI adopted an approach for internal waqf institutions, the current study complements it by adopting organisational legitimacy theory to identify a practical and acceptable approach by accommodating the perspectives of their immediate stakeholders.

1.8 OUTLINE OF THE THESIS CONTENTS

This thesis consists of five sections. Chapter one introduces the research by detailing the background of the study, problem statement, research objectives, research questions, scope of the study, significance of the study, and outline of the thesis contents. Chapters two and three cover the conceptual definition and literature review of research related to *waqf* and its development, governance, and organisational legitimacy of *waqf* authorities. The third section is the research methodology which explains the research paradigm, research design, data collection, and data analysis. Chapters five, six, and seven represent the findings and analysis. The last section, chapter eight, concludes the study with summaries and recommendations.